

Invitation for Bids (IFB)

Republic of Macedonia

Agriculture Strengthening and Accession Project

Supply and Installation of Commercial of the shelf software and hardware for finance and accounting for the needs of the IPARD Paying Agency and National Fund – MoF

IBRD Loan/4861-MK

MK-ASAP/C2/ICB/G04

1. This Invitation for Bids (IFB) follows the General Procurement Notice for this Project that appeared in *Development Business* on July 2, 2007.
2. The Republic of Macedonia has received a loan from the International Bank for Reconstruction and Development toward the cost of Agriculture Strengthening and Accession Project, and it intends to apply part of the proceeds of this loan to payments under the under the agreement(s) resulting from this IFB: **Supply and Installation of Commercial of the shelf software and hardware for finance and accounting for the needs of the IPARD Paying Agency and National Fund - MoF**
3. The *Ministry of Agriculture, Forestry and Water Economy* serves as the implementing agency for the project and now invites sealed bids from eligible Bidders for the following information system:
 - **Commercial software for financial accounting**
 - **Document management system**
 - **Hardware infrastructure for the above systems**
 - **Integration and customization of the information system**

Hardware equipment is consisted of servers, storages, communication equipment, racks and document scanner. Software equipment is consisted of operating System software, necessary client licensees, Enterprise grade ERP System and all necessary licensees as well as Document Management licensees. The equipment should be installed, configured, tested and put into live operation as well as install and configure of the software to each of the hardware components and clients. Customization should be executed on the ERP system and the Document Management System in order to enable execution of the workflow in the PA.

The supply and installation period is 34 weeks.

4. Bidding will be conducted using the International Competitive Bidding (ICB) procedures specified in the World Bank's Guidelines: Procurement under IBRD Loans and IDA Credits, May 2004, revised October 1, 2006 and is open to all Bidders from

eligible source countries as defined in the Guidelines that meet the following minimum qualification criteria:

- (i) Financial capability - average annual turnover in the past 3 years in reference to the IT systems contracts – at least EUR 1.800.000. (The bidder should submit written confirmation – stamped and signed).
- (ii) Previous experience - The bidder must have implemented at least one solution of similar nature and complexity in the last 3 years.
- iii) Personnel capabilities:

The bidder must provide the following key experts:

- Team leader
 - At least 7 years experience in implementing the offered solution
 - PMI or equivalent certification
 - Certified by the manufacturer of the Financial Accounting solution
 - Two Financial Accounting experts
 - Certified by the manufacturer of the Financial Accounting solution
 - Fluent in Macedonian language
 - At least 3 years experience in implementing Financial Accounting systems
5. Interested eligible bidders may obtain further information from *the Ministry of Agriculture, Forestry and Water Economy, Project Team Office; Attn: Mr. Vlatko Mrkev, Procurement Specialist* and inspect the Bidding Documents at the address (1) given below from *Monday to Friday between 9:00AM to 3:00PM local time*.
6. A complete set of Bidding Documents in *English* may be purchased by interested bidders on the submission of a written Application to the address below and upon payment of a non refundable fee of *100 EUR* or equivalent amount in Macedonian Denars (MKD). The method of payment will be direct deposit or transfer in EUR, SWIFT BIC: NBRM MK 2X; IBAN: MK07 1007 0100 0002 983 in National Bank of the Republic of Macedonia; Correspondent bank: DEUTCHE BUNDESBANK ZENTRALE, Wilhelm Epstein strasse 14, Frankfurt am Main, Germany (SWIFT BIC: MARK DE FF), in favor of Ministry of Agriculture, Forestry and Water Economy. For payments in MKD the direct deposit can be made in Account No. 1400100280786D4, income code 724125, program 13, in favor of the Ministry of Agriculture, Forestry and Water Economy-Agriculture Strengthening and Accession Project. The exchange rate to be applied is the selling exchange rate from the list of the National Bank of the Republic of Macedonia, prevailing on the day of payment. The Bidding Documents will be sent by courier at the address indicated by the bidder.
7. Bids must be delivered to the address (2) below at or before *13:00 hours, local time on October 12, 2010*. Bids **need** to be secured **by a Bid Security**. The amount of bid security required is: **490.000 MKD (or EUR 8.000 or equivalent amount in a freely convertible currency)**. Late bids will be rejected. Bids will be opened in the presence of the bidders' representatives who choose to attend in person at the address (3) below at *13:02 hours, local time on October 12, 2010*.

8. The attention of prospective Bidders is drawn to (i) the fact that they will be required to certify in their bids that all software is either covered by a valid license or was produced by the Bidder and (ii) that violations are considered fraud, which can result in ineligibility to be awarded World Bank-financed contracts.
9. The addresses referred to above are:

Address 1

Ministry of Agriculture, Forestry and Water Economy
Agriculture Strengthening and Accession Project
Project Team Office, Third Floor, Office No.13
Mr. Vlatko Mrkev, Procurement Specialist
Jurij Gagarin 15
1000 Skopje, Republic of Macedonia
Tel&Fax: + 389 2 3228639
E-mail: v.mrkev@asap.com.mk

Address 2

Ministry of Agriculture, Forestry and Water Economy
Ground floor, Archive Office
Jurij Gagarin 15
1000 Skopje, Republic of Macedonia

Address 3

Ministry of Agriculture, Forestry and Water Economy
Second floor, Conference Room
Jurij Gagarin 15
1000 Skopje, Republic of Macedonia

Министерството за земјоделство, шумарство и водостопанство – Проектот за зајакнување на земјоделството и пристап кон ЕУ објавува оглас за меѓународен тендер за набавка на комерцијален „of the shelf“ софтвер за финансии и сметководство и хардвер за потребите на ИПАРД Платежната агенција и Националниот фонд при Министерството за финансии.